

## **QUALIFICATIONS OF SCOTT E. NEU, MAI**

### **CAREER SUMMARY**

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Scott E. Neu, MAI joined Diversified Real Estate Services in 2012, following service as a real estate appraiser and consultant for Landauer Valuation Advisory Services, LLC, and Cassidy Turley.

Mr. Neu has completed valuation and counseling assignments pertaining to property disposition, tax appeals, estate planning consultation, eminent domain proceedings, partnership matters and financing arrangements. Appraisal assignments have involved numerous types of commercial, multi-family, industrial and special purpose properties

### **BUSINESS EXPERIENCE**

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- **Diversified Real Estate Services, Inc.**, Assistant Vice President - Minneapolis, Minnesota, 2012 to present
- **Grubb & Ellis - Landauer Valuation Advisory Services**, Senior Appraiser – Minneapolis, Minnesota, 2011 to March 2012
- **Cassidy Turley Commercial Real Estate Services**, Second Vice President – Appraisal/ Consultation Services, Minneapolis, Minnesota, 1998 to 2010
- **Hennepin County Assessor Office**, Appraiser – Minneapolis, Minnesota, 1993 to 1998

### **EDUCATION**

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Saint Cloud State University, Bachelor of Science degree in Real Estate, *magna cum laude*

*Related real estate course work includes:* Real Estate Principles, Real Estate Appraisal, Real Estate Property Management, Real Estate Finance, Commercial Appraisal, Real Estate Investments, Real Estate Law

*Continuing Education includes:* Income Approach to Valuation – Minnesota Department of Revenue; Commercial Investment Real Estate – CCIM; Advanced Income Capitalization – The Appraisal Institute; Standards of Professional Practice (USPAP) – The Appraisal Institute; Highest and Best Use and Market Analysis – The Appraisal Institute; Advanced Sales Comparison and Cost Approaches – the Appraisal Institute; Narrative Report Writing – The Appraisal Institute; Numerous Seminars Relating to Real Estate Topics.

### **PROFESSIONAL AFFILIATIONS**

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Designated MAI Member of the Appraisal Institute, Member No. 12297  
Certified General Real Property Appraiser, State of Minnesota, ID #20199611  
Certified Real Estate Sales Agent, State of Minnesota, ID #20168909  
Past Member of the Board of Directors of the North Star Chapter - Appraisal Institute  
Past Guidance Chair of the North Star Chapter - Appraisal Institute  
Member of St. Cloud State University Real Estate Alumni Organization

### **CLIENT LIST**

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A current client list can be provided upon request.